



CLEAN VEHICLE
REBATE PROJECT™



Center for
Sustainable
Energy™

Tesla: Contrato completo de compra o alquiler de vehículos

Última versión: 27 de enero de 2021

Ejemplos de documentación para el CVRP

Tesla: Contrato completo de compra o alquiler de vehículos

¿Has comprado o alquilado tu vehículo?

Para los vehículos Tesla y otros vehículos pedidos sin un contrato de arrendamiento / compra estándar, la fecha del primer registro con el DMV de California se considera la fecha de compra o arrendamiento. **Si presentó su solicitud antes de la primera fecha de registro de su vehículo Tesla, comuníquese con nosotros para cancelar esta solicitud adelantada. Los solicitantes deberán volver a presentar una solicitud si se envía una solicitud antes de esta fecha.**

- **Contrato de alquiler:** solo hay una opción para enviar un contrato de alquiler completo. Por favor, vea un ejemplo en la página 6.
- **Acuerdo de compra:** hay varias opciones de documentos combinados que son aceptables como un acuerdo de compra completo y legible. Por favor, consulte la tabla de abajo. No aceptamos documentos pro-forma ni hojas de precios estimados.

Opción 1		Opción 2		Opción 3
Contrato de Instalación a Plazos (Debe incluir todas las páginas) <i>Ejemplo en la página 2</i>		Contrato de compra de un vehículo motorizado: Configuración del vehículo* <u>Y</u>		Contrato de compra de un vehículo motorizado: Configuración del vehículo* <u>Y</u>
		<u>O</u> Contrato de compra de un vehículo motorizado: Hoja de precio final <i>Ejemplo en la página 3</i>	<u>O</u> Contrato de compra de un vehículo motorizado: Hoja de precio final <u>Y TAMBIÉN</u> Declaración de entrega[†] <u>O</u> Contrato de compra de un vehículo motorizado:	

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Contrato de compra Opción 2

Contrato de compra de un vehículo motorizado: **Configuración del vehículo**

Se requiere VIN

Si no hay fecha en este campo, se requieren términos y condiciones firmados o una declaración de entrega firmada

TESLA
Motor Vehicle Purchase Agreement
Vehicle Configuration

Description	Total in USD
Model 3 Standard Range Plus Rear-Wheel Drive	\$32,990.00
Wheel Drive	\$0.00
All Black Partial Premium Interior	\$0.00
Pearl White Paint	\$0.00
18" Aero Wheels	\$0.00
Autopilot	\$0.00
Model 3	\$35,000.00
Partial Premium Interior	\$0.00
Subtotal	\$ 37,990.00
Destination Fee	\$ 1,125.00
Documentation Fee	\$ 75.00
Order Fee	\$ 100.00
Transportation Fee (if applicable)	\$ 0.00
Vehicle Modification Fee (if applicable)	\$ 0.00
Total	\$ 39,290.00

Order Payment: \$0.00
Accepted by: 05/09/2020
Customer: [Redacted]
Odometer: 15

Price indicated does not include taxes and governmental fees, which will be calculated as your delivery date nears. You will be responsible for these additional taxes and fees.

Motor Vehicle Purchase Agreement - Vehicle Configuration
Tesla, Inc. ©2019 Page 1 of 1

Y

Contrato de compra de un vehículo motorizado: **Hoja de precio final**

TESLA
MOTOR VEHICLE PURCHASE AGREEMENT
Final Price Sheet

DATE OF AGREEMENT: 05/09/2020

BUYER'S AND CO-BUYER'S NAME AND ADDRESS:
Tesla Motors Inc.
45500 Fremont Blvd.
Fremont, CA 94538

Year/Model	Make	Model	Style	Vehicle Identification Number	Odometer
New	2020	TESLA	Model 3	Sedan	15

PRICE BREAKDOWN

- Total Vehicle Price**
 - A. Cash price of motor vehicle, options, accessories and fees. (See attached Vehicle Configuration for itemization) \$ 39,290.00 (A)
 - B. Other: N/A \$ 0.00 (B)
 - C. Other: N/A \$ 0.00 (C)
 - Total Vehicle Price (A through C) \$ 39,290.00 (1)
- Sales Tax Calculation**
 - A. Trade-in tax credit (if applicable) \$ 0.00 (A)
 - B. Taxable Fees (if applicable) \$ 0.00 (B)
 - C. Subtotal of Taxable Items \$ 39,290.00 (C)
 - D. Sales Tax \$ 3,044.58 (D)
 - E. Other: N/A \$ 0.00 (E)
 - Total Cash Price (1 plus 2D and 2E) \$ 42,334.58 (2)
- Amounts Paid to Government Agencies***
 - A. Registration/Transfer/Titling Fees \$ 291.00 (A)
 - B. License Fee (if applicable) \$ 255.00 (B)
 - C. Tire Fee (if applicable) \$ 7.00 (C)
 - D. Battery Fee (if applicable) \$ 0.00 (D)
 - E. Other Fees: N/A \$ 0.00 (E)
 - F. Other Fees: Electronic Filing Fee \$ 30.00 (F)
 - Total Government Fees (A through F) \$ 553.00 (3)
- Subtotal (2 plus 3)** \$ 42,887.58 (4)
- Total Credits**
 - A. Deposit \$ 0.00 (A)
 - B. Financed Amount: Schools First Federal Credit Union \$ 36,000.00 (B)
 - C. EV Incentive (if applicable) \$ 0.00 (C)
 - D. Trade in value applied to purchase (if applicable) \$ 0.00 (D)
 - E. Customer downpayment \$ 6,887.58 (E)
 - F. Other Credits \$ 0.00 (F)
 - Total Credits (A through F) \$ 42,887.58 (5)
- Amount Due from Buyer (4 through 5)** \$ 0.00 (6)

*Seller may retain or receive part of the amounts paid to others.
Auto Broker Fee: This transaction is not subject to a fee received by an auto broker from Seller unless this box is checked.
 If checked, name of auto broker receiving fee: _____

Motor Vehicle Purchase Agreement - Final Price Sheet (v. 20190731)
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Ejemplos de documentación para el CVRP

Contrato de compra de un vehículo motorizado: Configuración del vehículo

Contrato de compra de un vehículo motorizado: **Configuración del vehículo**

Contrato de compra de un vehículo motorizado: **Hoja de precio final**

Y

Y TAMBIÉN

Declaración de entrega

Contrato de compra de un vehículo motorizado: **Términos y condiciones**

O

Ejemplos de documentación para el CVRP

Contrato de Arrendamiento

TESLA
LEASE AGREEMENT

Lessee / Co-Lessee ("You") Name and Address		Garaging Address If Different		Lessor ("We," "Us," "Our")			
1. Description of Leased Vehicle ("Vehicle") and Trade-In (if applicable):							
A. Leased Vehicle	New	Year	Make	Model	Vehicle Identification Number	Odometer	
		2016	Tesla	Model X		002200	
B. Trade-in	Year	Make	Model	Agreed Upon Value	Payoff Amount	Net Value (Item 7A or 12G)	
	2014	BMW	7 Series				
THERE IS NO COOLING OFF PERIOD							
California law does not provide for a "cooling off" or other cancellation period for vehicle leases. Therefore, you cannot later cancel this lease simply because you change your mind, decided the vehicle costs too much, or wish you had acquired a different vehicle. You may cancel this lease only with the agreement of the lessor or for legal cause, such as fraud.							
Federal Consumer Leasing Act Disclosures							
2. Amount Due at Lease Signing or Delivery (itemized below)*		3. Monthly Payments		4. Other Charges (not part of your monthly payment)		5. Total of Payments (the amount you will have paid by the end of the lease)	
		Your first monthly payment of _____ is due on 06/00/2017, followed by _____ payments of _____ due on the 1 of each month. The total of your monthly payments is _____		Disposition fee _____ Total _____			
*Itemization of Amount Due at Lease Signing or Delivery							
6. Amount Due at Lease Signing or Delivery			7. How the Amount Due at Lease Signing or Delivery Will be Paid				
A. Capitalized cost reduction	\$		A. Net trade-in allowance	\$			
B. First monthly payment	\$		B. Rebates and noncash credits	\$			
C. Title fees	\$		C. Amount applied from deposit	\$			
D. Registration fees	\$		D. Amount to be paid in cash	\$			
E. License fees	\$						
F. Sales/use tax	\$						
G. Sales tax on capitalized cost reduction	\$						
H. Acquisition fee	\$						
I. California tire fee	\$						
J. Other:	\$						
Total	\$		Total	\$			
8. Your Monthly Payment is Determined as Shown Below:							
A. Gross Capitalized Cost. The agreed upon value of the vehicle (\$ _____) and any items you pay for over the lease term (such as taxes, fees, service contracts, insurance, and any outstanding prior credit or lease balance) (see item 12 for an itemization of this amount).							
B. Capitalized Cost Reduction. The amount of any net trade-in allowance, rebate, noncash credit, or cash you pay that reduces the gross capitalized cost.							
C. Adjusted Capitalized Cost. The amount used in calculating your monthly payment.							
D. Residual Value. The value of the vehicle at the end of the lease term.							
E. Depreciation and Any Amortized Amounts. The amount charged for depreciation and for other items paid over the lease term.							
F. Rent Charge. The amount charged in addition to the depreciation.							
G. Total of Base Monthly Payments. The depreciation and any rent charge.							
H. Lease Payments. The number of payments in your lease.							
I. Base Monthly Payment.							
J. Monthly Sales/use Tax.							
Total Monthly Payment.							
Early Termination. You may have to pay a substantial charge of _____ dollars. The actual charge will depend on when the lease is terminated.							
9. Excessive Wear and Use. You may be charged for excessive wear and use over the scheduled lease term of 30,000 miles, at the rate of _____ per mile, plus official fees and taxes.							
10. Purchase Option at End of Lease Term. You will have an option to purchase the vehicle at the scheduled end of the lease for _____ plus official fees and taxes.							
11. Other Important Terms. See your lease documents for additional information on early termination, purchase options and maintenance responsibilities, warranties, late and default charges, and insurance.							
12. Itemization of Gross Capitalized Cost:							
A. Agreed upon value of vehicle as equipped	\$		F. Maintenance agreement	\$	0.00		
B. Title fees	\$	0.00	G. Net trade-in balance	\$	0.00		
C. Registration fees	\$	0.00	H. Sales tax on capitalized cost reduction	\$	0.00		
D. License fees	\$	0.00	I. Other	\$	0.00		
E. Sales/use tax	\$	0.00	Total (A to I)	\$			

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Nota: este ejemplo muestra solo la primera página. Su contrato tendrá varias páginas. Debe incluir todas las páginas.