

CVRP Rebate Now

SAMPLE ITEMIZATIONS ON PURCHASE/LEASE AGREEMENTS



The purpose of this document is to illustrate where the dealership needs to list and itemize CVRP Rebate Now on the purchase/lease contract. The rebate must be listed in the down payment section on a neutral line (blank line) and listed as CVRP Rebate Now. If the rebate is listed on the wrong line, the application will be rejected, and a rewrite will be necessary to list and itemize the rebate in its correct location. **The rebate is NOT to be listed as a cash credit or factory rebate. If the rebate is listed as such, during an audit or lawsuit, it will cause legal issues.**

Please see the following examples. If you are still unsure, please contact us immediately before the deal is typed. If you would like us to look at your contracts and advise you on where to list CVRP Rebate Now, email a blank contract to dealership@energycenter.org or call us at 866-926-2877 to make an appointment and we will visit your dealership to help you.

Acceptable Itemization

Audi


6. Itemization of Amount Due at Lease Signing or Delivery	
A. Amount Due at Lease Signing or Delivery:	
1. Capitalized cost reduction	\$ 4271.55
2. Taxes on capitalized cost reduction	\$ 331.05
3. First monthly payment	\$ 424.44
4. Single scheduled payment	\$ N/A
5. Refundable security deposit	\$ N/A
6. Lease acquisition fee	\$ N/A
7. Vehicle license fees	\$ 240.00
8. Registration, transfer, and titling fees	\$ 111.00
9. Sales/use tax	\$ N/A
10. Document processing charge (not a governmental fee)	\$ 80.00
11. Electronic vehicle registration or transfer charge (not a governmental fee)	\$ 29.00
12. California tire fee	\$ 8.75
13. DOC TAX	\$ 6.20
14. N/A	\$ N/A
15. Total	\$ 5501.99
B. How the Amount Due at Lease Signing or Delivery will be paid:	
1. Net trade-in allowance	\$ N/A
2. Rebates and noncash credits	\$ 5002.00
3. Amount to be paid in cash	\$ 499.99
4. Other CVRP Rebate Now	\$ 1500.00
5. Total	\$ 5501.99

7. Your scheduled payment is determined as shown below:

Ford

This is a Copy of the Customer Completed signed electronic form held by RouteOne LLC.

CALIFORNIA ADVANCE PAYMENT MOTOR VEHICLE LEASE AGREEMENT

 FORD CREDIT

www.fordcredit.com
1-800-727-7000

* Itemization of Amount Due at Lease Signing or Delivery	
5. Amounts Due At Lease Signing or Delivery:	
a. Capitalized cost reduction	\$ N/A
b. First monthly payment	\$ N/A
c. Refundable security deposit	\$ N/A
d. Title fees	\$ N/A
e. Registration fees	\$ N/A
f. Advance Payment	\$ N/A
g. California tire fee	\$ N/A
h. Acquisition Fee	\$ N/A
i. Upfront taxes	\$ N/A
j. Electronic Vehicle Registration or Transfer Charge (not a governmental fee)	\$ N/A
k. Document Processing Charge (not a governmental fee)	\$ N/A
l. UPFRONT TAX FEE	\$ N/A
m. N/A	\$ N/A
6. How the Amount Due At Lease Signing or Delivery will be paid:	
a. Net trade-in allowance	\$ N/A
b. Rebates and noncash credits	\$ N/A
c. Amount to be paid in cash	\$ N/A
d. CVRP Rebate Now	\$ 2,500
Total \$ N/A	

Financial Services

**CLOSED-END MOTOR VEHICLE LEASE AGREEMENT
CLARITY PLUG-IN - CALIFORNIA**

Lease Date: 12/16/17 Deal #206536, Stock #44346

LESSEE(S) (Print Name & Address)	VEHICLE GARAGING ADDRESS (if different)	LESSOR (Dealer)
Name of Lessee: SWATH	Name of Driver:	Name of Lessor: AMERICAN HONDA MOTOR CO. INC.

5. ITEMIZATION OF AMOUNT DUE AT LEASE SIGNING OR DELIVERY

A. AMOUNT DUE AT LEASE SIGNING OR DELIVERY	B. HOW THE AMOUNT DUE AT LEASE SIGNING OR DELIVERY WILL BE PAID
(1) Capitalized Cost Reduction (Amount Paid in Cash) \$	(1) Credit for Net Trade-in Allowance** \$
Sales/Use Tax on Amount Paid in Cash	(2) VIN # N/A
(2) Capitalized Cost Reduction (Credit for Net Trade-in Allowance)	(3) Manufacturer Contribution N/A
Sales/Use Tax on Credit for Net Trade-in Allowance	(4) Dealer Contribution N/A
(3) Advance Monthly Payment (1st Month)	(5) Amount to be Paid in Cash
(4) Refundable Security Deposit	(6) CVRP Rebate Now 2,500
(5) Initial Title Fees	(7) N/A
(6) Initial Registration Fees	(8) N/A
(7) Document Processing Charge (not a governmental fee)	(9) N/A
(8) Electronic Vehicle Transfer or Registration Charge (not a governmental fee)	(10) N/A
(9) Other: Title Fee \$8.75, Doc Fee Tax \$6.20	
(10) Other:	
(11) Other:	
(12) TOTAL \$	(11) TOTAL \$

HONDA
Financial Services

CLOSED-END VEHICLE LEASE AGREEMENT CLARITY ELECTRIC - CALIFORNIA

Lease Date: 11/24/2017 FORM# 61572 SA412S-FI DEAL# 314671
STK # HC000421
CUST# 147272

LESSEE(S) (Print Name(s) & Address)	VEHICLE GARAGING ADDRESS (if different)	LESSOR
Name of Lessee:	Name of Driver:	Name of Lessor: AMERICAN HONDA MOTOR CO.

***ITEMIZATION OF AMOUNT DUE AT LEASE SIGNING**

Amount Due at Lease Signing	How the Amount Due at Lease Signing will be Paid
Capitalized Cost Reduction (Amount Paid in Cash) \$	Credit for Net Trade-in Allowance
Sales/Use Tax on Amount Paid in Cash +	Year N/A Make N/A
Capitalized Cost Reduction (Credit for Net Trade-in Allowance) +	VIN N/A
Sales/Use Tax on Credit for Net Trade-in Allowance +	Agreed Upon Value \$ N/A
Advance Monthly Payment (1st Month) +	Less Pay Off - N/A
Refundable Security Deposit +	Net Trade-In \$
Initial Title Fees +	Manufacture Contribution: +
Initial Registration Fees +	Noncash Credits: +
Document Processing Charge (not a governmental fee): +	Amount Paid By: CVRP Rebate Now + \$2,500
Electronic Vehicle Registration or Transfer Charge (not a governmental fee): +	Amount to be Paid in Cash: +
Other: / Taxes / CA Tire 7.40 7.00 +	
TOTAL = \$	TOTAL = \$

MY MONTHLY PAYMENT IS DETERMINED AS SHOWN BELOW:

HONDA
Financial Services

CLOSED-END VEHICLE LEASE AGREEMENT CLARITY FUEL CELL - CALIFORNIA

Lease Date: 05/24/2017 FORM# 56842 SA411S-FI DEAL# 725347
CUST# 222842
STK # HT000275

LESSEE(S) (Print Name(s) & Address)	VEHICLE GARAGING ADDRESS (if different)	LESSOR
Name of Lessee: CLEVELAND LAM	Name of Driver:	Name of Lessor: AMERICAN HONDA MOTOR CO.
Street Address:	Street Address:	Street Address:

725347

***ITEMIZATION OF AMOUNT DUE AT LEASE SIGNING**

Amount Due at Lease Signing	How the Amount Due at Lease Signing will be Paid
Capitalized Cost Reduction (Amount Paid in Cash) \$	Credit for Net Trade-in Allowance
Sales/Use Tax on Amount Paid in Cash +	Year N/A Make N/A
Capitalized Cost Reduction (Credit for Net Trade-in Allowance) +	VIN N/A
Sales/Use Tax on Credit for Net Trade-in Allowance +	Agreed Upon Value \$ N/A
Advance Monthly Payment (1st Month) +	Less Pay Off - N/A
Refundable Security Deposit +	Net Trade-In \$
Initial Title Fees +	Manufacture Contribution: +
Initial Registration Fees +	Noncash Credits: +
Document Processing Charge (not a governmental fee): +	Amount Paid By: CVRP Rebate Now + \$2,500
Electronic Vehicle Registration or Transfer Charge (not a governmental fee): +	Amount to be Paid in Cash: +
Other: / Taxes / CA Tire N/A 6.80 8.75 +	
TOTAL = \$	TOTAL = \$

MY MONTHLY PAYMENT IS DETERMINED AS SHOWN BELOW:

FEDERAL CONSUMER LEASING ACT DISCLOSURES			
2. AMOUNT DUE AT LEASE SIGNING OR DELIVERY (Itemized below)* \$ 9808.42	3. MONTHLY PAYMENTS A. Your first Monthly Payment of \$ 111.28 is due on 01/22/2017 followed by 36 payments of \$ 111.28 due on the 5th of each month, beginning on 02/01/2017. B. The Total of your Monthly Payments is \$ 4006.08.	4. OTHER CHARGES (Not part of your Monthly Payment) A. Turn-in Fee (if you do not purchase the Vehicle) ...\$ 400.00 B. N/A ...\$ N/A C. Total ...\$ 400.00	5. TOTAL OF PAYMENTS (The amount you will have paid by the end of the Lease) \$ 23874.50
6. *ITEMIZATION OF AMOUNT DUE AT LEASE SIGNING OR DELIVERY			
A. Amount Due at Lease Signing or Delivery:		B. How the Amount Due at Lease Signing or Delivery will Be Paid:	
(1) Capitalized Cost Reduction\$ 1500.00		(1) Net Trade-in Allowance\$ N/A	
(2) Tax on Capitalized Cost Reduction\$ 0.00		(2) Rebates and Noncash Credits\$ 1500.00	
(3) First Monthly Payment\$ 111.28		(3) Amount to Be Paid in Cash\$ 0.00	
(4) Refundable Security Deposit\$ 0.00		(4) CVRP Rebate Now\$ 1,500.00	
(5) Acquisition Fee\$ 0.00			
(6) Initial License, Title and Registration Fees\$ 0.00			
(7) Sales/Use Tax\$ 0.00			
(8) Document Processing Fee (Not a Gov't. Fee)\$ 0.00			
(9) California Tire Fees\$ 0.00			
(10) Electronic Registration Fee (Not a Gov't. Fee)\$ 0.00			
(11) ACQ TAX\$ 0.00			
(12) N/A\$ N/A			
(13) N/A\$ N/A			
(14) TOTAL\$ 9808.42		(5) TOTAL\$ 1500.00	

Form No. LSE HMF CA Z (Rev. 3/1/2016) Electronic ©2016, Hyundai Capital America
Wolters Kluwer Financial Services

Lessee Initials X [Signature] Co-Lessee Initials X N/A Page 1 of 8

KIA California Motor Vehicle Lease Agreement		KIA Finance
Lease Date: 01/22/2017	Call us toll-free at (866) 331-5632	
1. PARTIES AND VEHICLE DESCRIPTIONS		
LESSEE:	LESSOR (Dealer):	
6. *ITEMIZATION OF AMOUNT DUE AT LEASE SIGNING OR DELIVERY		
A. Amount Due at Lease Signing or Delivery:		B. How the Amount Due at Lease Signing or Delivery will Be Paid:
(1) Capitalized Cost Reduction\$ 1500.00		(1) Net Trade-in Allowance\$ 0.00
(2) Tax on Capitalized Cost Reduction\$ 0.00		(2) Rebates and Noncash Credits\$ 1500.00
(3) First Monthly Payment\$ 111.28		(3) Amount to Be Paid in Cash\$ 0.00
(4) Refundable Security Deposit\$ 0.00		(4) CVRP Rebate Now\$ 2,500.00
(5) Acquisition Fee\$ 0.00		
(6) Initial License, Title and Registration Fees\$ 0.00		
(7) Sales/Use Tax\$ 0.00		
(8) Document Processing Fee (Not a Gov't. Fee)\$ 0.00		
(9) California Tire Fees\$ 0.00		
(10) Electronic Registration Fee (Not a Gov't. Fee)\$ 0.00		
(11) ELECTRONIC\$ 0.00		
(12) N/A\$ N/A		
(13) N/A\$ N/A		
(14) TOTAL\$ 9808.42		(5) TOTAL\$ 2500.00
7. YOUR MONTHLY PAYMENT IS DETERMINED AS SHOWN BELOW		
A. Gross Capitalized Cost. The agreed upon value of the Vehicle (\$) and any items you pay over		

**CALIFORNIA
MOTOR VEHICLE LEASE AGREEMENT**

 DEAL# 120922
 STK # GJ010186
 CUST# 952417
 FORM# 53968 SA466S-FI

The First Class Lease®
Dates

\$ _____	your Monthly Payments is \$ _____	c. Total	\$ _____
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***5. Itemization of Amount Due at Lease Signing or Delivery**

a. Amount Due at Lease Signing or Delivery:

1. First Total Monthly Payment (includes sales/use taxes)	\$ _____
2. Capitalized Cost Reduction	+ \$ _____
3. Acquisition Fee (if not capitalized)	+ \$ _____
4. Sales/Use Taxes	+ \$ _____
5. Refundable Security Deposit	+ \$ _____
6. Registration/Titling Fees	+ \$ _____
7. License Fees	+ \$ _____
8. Document Processing Fee (not a government fee)	+ \$ _____
9. Electronic Filing Fee (not a government fee)	+ \$ _____
10. California Tire Fees	+ \$ _____
11. CVRP Rebate Now	+ \$ 2,500.00
12. N/A	+ \$ _____
13. N/A	+ \$ _____
14. Total	= \$ _____

b. How the Amount Due at Lease Signing or Delivery will be paid:

1. Net Trade-in Allowance	\$ _____
2. Rebates and noncash credits	+ \$ _____
3. Amount to be paid in cash	+ \$ _____
4. N/A	+ \$ _____
5. Total	= \$ _____

6. Your monthly payment is determined as shown below:

a. **Gross Capitalized Cost:** The agreed upon value of the vehicle (\$ _____) and any items you pay over the lease term (such as service contracts, insurance, and any outstanding prior credit or lease balance) \$ _____

b. **Capitalized Cost Reduction:** The amount of any net trade-in allowance, rebate, noncash credit, or cash you pay that reduces the Gross Capitalized Cost - \$ _____

c. **Adjusted Capitalized Cost:** The amount used in calculating your Base Monthly Payment = \$ _____

d. **Residual Value:** The value of the vehicle at the end of the lease used in calculating your Base Monthly Payment - \$ _____

e. **Depreciation and any amortized amounts:** The amount charged for the vehicle's decline in value through normal use and for other items paid over the lease term = \$ _____

f. **Rent Charge:** The amount charged in addition to the Depreciation and any amortized amounts + \$ _____

g. **Total of Base Monthly Payments:** The Depreciation and any amortized amounts plus the Rent Charge = \$ _____

h. **Lease Payments:** The number of payments in your lease + _____

i. **Base Monthly Payment** = \$ _____

j. **Monthly Sales/Use Taxes** + \$ _____

k. **N/A** + \$ _____

l. **Total Monthly Payment** = \$ _____

 DEAL#
 STK #
 CUST#
 FORM#

**CALIFORNIA
Motor Vehicle Lease Agreement**

Mercedes-Benz Financial Services

The First Class Lease®

14. Total	= \$ _____	g. Total of Base Monthly Payments: The Depreciation and any amortized amounts plus the Rent Charge	= \$ _____
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b. How the Amount Due at Lease Signing or Delivery will be paid:

1. Net Trade-in Allowance	\$ _____
2. Rebates and noncash credits	+ \$ _____
3. Amount to be paid in cash	+ \$ _____
4. CVRP Rebate Now	+ \$ 2,500.00
5. Total	= \$ _____

h. **Lease Payments:** The number of payments in your lease + _____

i. **Base Monthly Payment** = \$ _____

j. **Monthly Sales/Use Taxes** + \$ _____

k. **N/A** + \$ _____

l. **Total Monthly Payment** = \$ _____

Toyota

This is a Copy of the Customer Completed signed electronic form held by RouteOne LLC.

Stock No:

Deal ID:

CLOSED-END MOTOR VEHICLE LEASE AGREEMENT CALIFORNIA

1. Parties

Lease Date: 02/27/2017



LESSEE AND CO-LESSEE NAME AND LESSEE'S BILLING ADDRESS

[Redacted]

Itemization of Amount Due at Lease Signing or Delivery

7. Amount Due at Lease Signing or Delivery:

a. Capitalized Cost Reduction	\$	
b. First Monthly Payment	\$	
c. Refundable Security Deposit	\$	
d. Title Fees	\$	
e. Registration Fees	\$	
f. License Fees	\$	
g. Tax on Capitalized Cost Reduction	\$	
h. Acquisition Fee	\$	
i. Document Processing Fee (Not a Government Fee)	\$	
j. DMV Electronic Filing Fee (Not a Government Fee)	\$	
k. California Tire Fee	\$	
l. N/A	\$	
m. N/A	\$	
n. N/A	\$	
o. N/A	\$	
p. Total	\$	

8. How the Amount Due at Lease Signing or Delivery will be Paid:

a. Net Trade-In Allowance	
Year N/A Make N/A Model N/A	
VIN N/A	
(i) Agreed Upon Value \$ N/A	
(ii) Less: Pay Off \$ N/A	
(iii) Less: Cash to Lessee \$ N/A	
Net Trade In [(i) — (ii) — (iii), no less than 0] \$	
b. Rebates and Noncash Credits \$	
c. CVRP Rebate Now	\$ 1,500.00
d.	\$
e.	\$
f. Amount to be Paid in Cash \$	

g. Total \$

VW

Lease Date: 04/22/2017		(WITH ARBITRATION PROVISION)		Volkswagen Credit	
Lessor Name and Business Address		Lessee Name and Address		Co-Lessee Name and Address	
C. The Total of your Scheduled Payments is \$		D. Total			
6. Itemization of Amount Due at Lease Signing or Delivery					
A. Amount Due at Lease Signing or Delivery:			B. How the Amount Due at Lease Signing or Delivery will be paid:		
1. Capitalized cost reduction	\$		1. Net trade-in allowance	\$	
2. Taxes on capitalized cost reduction	\$		2. Rebates and noncash credits	\$	
3. First monthly payment	\$		3. Amount to be paid in cash	\$	
4. Single scheduled payment	\$		4. Other CVRP Rebate Now	\$	2,500.00
5. Refundable security deposit	\$		5. Total	\$	
6. Lease acquisition fee	\$				
7. Vehicle license fees	\$				
8. Registration, transfer, and titling fees	\$				
9. Sales/use tax	\$				
10. Document processing charge (not a governmental fee)	\$				
11. Electronic vehicle registration or transfer charge (not a governmental fee)	\$				
12. California tire fee	\$				
13. HOV LANE STICKER FEE	\$				
14. LEASE WEAR AND TEAR	\$				
15. Total	\$				

Federal Consumer Leasing Act Disclosures

1. Amount Due at Lease Signing or Delivery (Itemized Below)*

\$

2(a). Monthly Scheduled Payments

Your first monthly payment of \$ is due on , followed by payments of \$ due on the of each month. The total of your monthly payments is \$.

2(b). Single Scheduled Payment

Your single payment of \$ is due on . This is the total of your scheduled payments.

3. Other Charges (not part of your scheduled payment)

Disposition fee (if you do not purchase the vehicle and we do not waive the fee under Section 14)

\$

\$

Total \$

4. Total of Payments (The amount you will have paid by the end of the lease.)

\$

* Itemization of Amount Due at Lease Signing or Delivery

5. Amount Due at Lease Signing or Delivery:

a. Capitalized cost reduction

\$

b. First monthly payment

\$

c. Single scheduled payment

\$

d. Refundable security deposit

\$

e. Title fees

\$

f. Registration fees

\$

g. Electronic vehicle reg. or transfer charge

\$

h. Sales/use tax

\$

i. Tire Fee

\$

j. CVRP Rebate Now

\$

k. N/A

\$

l. Total

\$

6. How the Amount Due at Lease Signing or Delivery will be paid:

a. Net trade-in allowance

\$

b. Rebates and noncash credits

\$

c. Amount to be paid in cash

\$

d. Total

\$

7. Your scheduled payment is determined as shown below:

a. Gross capitalized cost. The agreed upon value of the vehicle (\$) and any items you pay for over the

CALIFORNIA CLIMATE INVESTMENTS

Cap and Trade Dollars at Work

CALIFORNIA AIR RESOURCES BOARD

CALIFORNIA CLEAN VEHICLE REBATE PROJECT

CSE-CVRP-082018