CVRP Rebate Now sample itemizations on purchase/lease agreements



The purpose of this document is to illustrate where the dealership needs to list and itemize CVRP Rebate Now on the purchase/lease contract. The rebate must be listed in the down payment section on a neutral line (blank line) and listed as CVRP Rebate Now. If the rebate is listed on the wrong line, the application will be rejected, and a rewrite will be necessary to list and itemize the rebate in its correct location. **The rebate is NOT to be listed as a cash credit or factory rebate. If the rebate is listed as such, during an audit or lawsuit, it will cause legal issues.**

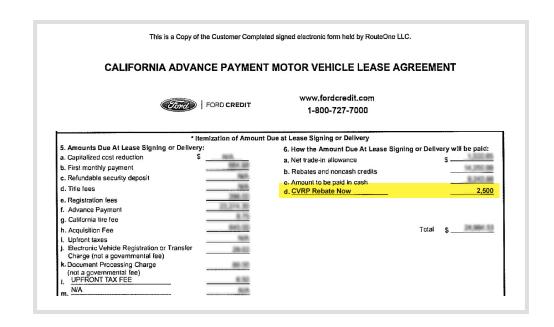
Please see the following examples. If you are still unsure, please contact us immediately before the deal is typed. If you would like us to look at your contracts and advise you on where to list CVRP Rebate Now, email a blank contract to **dealership@energycenter.org** or call us at 866-926-2877 to make an appointment and we will visit your dealership to help you.

Acceptable Itemization

Audi

A. Amount Due at Lease Signing or Delivery:			B. How the Amount Due at Lease Signing	g or Delivery wil	l be paid:
1. Capitalized cost reduction	\$	4271.55			
2. Taxes on capitalized cost reduction	\$	331.05	Net trade-in allowance	\$	N/A
3. First monthly payment	\$	424.44			
4. Single scheduled payment	\$	N/A	2. Rebates and noncash credits	\$	5002.00
5. Refundable security deposit	\$	N/A			554X - 1545X - 1545X - 1545X - 1545X
6. Lease acquisition fee	\$	N/A	3. Amount to be paid in cash	\$	499.99
7. Vehicle license fees	\$	240.00			
8. Registration, transfer, and titling fees	\$	111.00	4. Other CVRP Rebate Now	\$	1500.00
9. Sales/use tax	\$	N/A			
10. Document processing charge (not a governmental fee)	\$	80.00	5. Total	\$	5501.99
11. Electronic vehicle registration or transfer charge (not a governmental fee	e) \$	29.00			
12. California tire fee	\$	8.75			
13. DOC TAX	\$	6.20			
14. <u>N/A</u>	\$	N/A			
15. Total	\$	5501.99			New State In the State of the S

Ford



LESSEE(S) (Print Name & Address)	VEHICLE GARAGING	ADDRESS (if different)	LESSOR (Dealer)	
ame of Lessee SWAIM	Name of Driver		Name of Lessor	INC
		IVERY	CANDAD A	
 AMOUNT DUE AT LEASE SIGNING OR DE (1) Capitalized Cost Reduction (Amount Pail Sales/Use Tax on Amount Pail in Cast 	id in Cash) \$		T DUE AT LEASE SIGNING OR DELIVER rade-in Allowance**	RY WILL BE PAID \$
(2) Capitalized Cost Reduction (Credit for Ne	et Trade-in Allowance)	(3) Manufacturer C	Contribution	NI 7 B
Sales/Use Tax on Credit for Net Trade-in Allowance		(4) Dealer Contribu		N/A
(3) Advance Monthly Payment (1st Month)		(5) Amount to be P		
(4) Refundable Security Deposit		(6) CVRP Rebat		2.500
(5) Initial Title Fees		(7) N/A		N/A
(6) Initial Registration Fees		(8) N/A		N/A
(7) Document Processing Charge (not a go	vernmental fee)	(9) N/A		N/A
(8) Electronic Vehicle Transfer or Registration Charge		(10) N/A		N/A
(not a governmental fee)	Tax \$6.76			
(9) Other.	187 90-20			
(10) Other:		M/A		

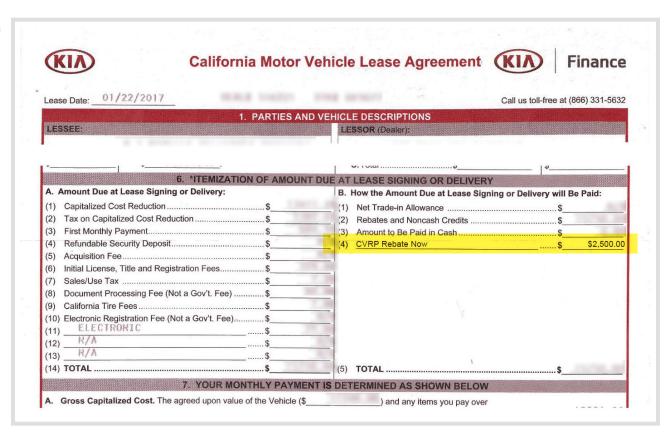
			000421	Financia Service
Lease Date: 11/24/2017		ORM# 61572 SA412S-FI CUST# 14	7272	
LESSEE(S) (Print Name(s) & Address)	VEHICLE GARAGING ADDR Name of Driver	Name of Lessor	HONDA MOTOR CO	
	*ITEMIZATION OF AMO	UNT DUE AT LEASE SIGNING		
Amount Due at Capitalized Cost Reduction (Amount Paid in Cash). Sales/Use Tax on Amount Paid in Cash Capitalized Cost Reduction (Credit for Net Trade-in Sales/Use Tax on Credit for Net Trade-in All Advance Monthly Payment (1st Month)	S	Year N/A Make N/A VIN N/A Agreed Upon Value \$ Less Pay Off — Net Trade-In Manufacture Contribution:	N/A \$ +	0.00
Initial Registration Fees	fee): +			\$2,500
Electronic Vehicle Registration or Transfer Charge (not a Other: / Taxes / CA Tire 7.40 7.00	governmental fee): +	The state of the s	+ <u>-</u>	3490,00

Lease Date: 05/24/2017	FO	RM# 56842 SA411S-FI	CUST# 222842 STK # HT000275	Service
LESSEE(S) (Print Name(s) & Address) Name of Lessee	VEHICLE GARAGING ADDR			
CLEVELAND LAM	Name of Driver		of Lessor MERICAN HONDA MOTOR O	°0
Street Address	Street Address	I and	Address	72534
,	*ITEMIZATION OF AMO	UNT DUE AT LEASE SIGNI	NG	72004
Amount Due at I		How the Amo	unt Due at Lease Signing will be	Paid
Capitalized Cost Reduction (Amount Paid in Cash)	\$	Credit for Net Trade-in Allows	ance	
Sales/Use Tax on Amount Paid in Cash	······ +	Year N/A Make	N/A	
Capitalized Cost Reduction (Credit for Net Trade-in	Allowance) +			
Sales/Use Tax on Credit for Net Trade-in All	owance +	Agreed Upon Value §	SN/A	
Advance Monthly Payment (1st Month)	+ <u></u>	Less Pay Off	N/A	
Refundable Security Deposit	+ <u></u>	Net Trade-In	\$ _	
Initial Title Fees	+ <u></u>	Manufacture Contribution: _	+ _	
Initial Registration Fees	+ <u></u>	Noncash Credits:	+_	
Document Processing Charge (not a governmental	fee): 🛨	Amount Paid By: CVRP I	Rebate Now -	\$2,500
Electronic Vehicle Registration or Transfer Charge (not a	governmental fee): 🛨	Amount to be Paid in Cash: .		3721.34
Other: / Taxes / CA Tire N/A 6.80 8.75	+	15.55		
TOTAL	2P =	TOTAL	= S	3721.34

Hyundai

	NONTHLY PAYMENTS A. Your first Monthly Payment of \$ is due on followed by payments of \$ due on the _5th of each month, beginning on		5. TOTAL OF PAYMENTS (The amount you will have paid by the end of the Lease)
\$ 9808.42	S. The Total of your Monthly Payments is \$	C. Total\$	\$\$
	6. *ITEMIZATION OF AMOUNT DU	JE AT LEASE SIGNING OR DELIVERY	
2) Tax on Capitalized (3) First Monthly Payme 4) Refundable Security 5) Acquisition Fee 6) Initial License, Title 7) Sales/Use Tax 8) Document Processi	e Signing or Delivery: duction	B. How the Amount Due at Lease Signing or D (1) Net Trade-in Allowance	\$N/A
(10) Electronic Registrati (11) ACQ TAX (12) N/A (13) N/A	on Fee (Not a Gov't. Fee)\$ \$ \$N/A \$		\$

Kia



Mercedes-Benz Financial Services

CALIFORNIA MOTOR VEHICLE LEASE AGREEMENT

DEAL# 120922 STK # GJ010186 CUST# 952417 FORM# 53968 SA466S-FI

The First Class Lease®

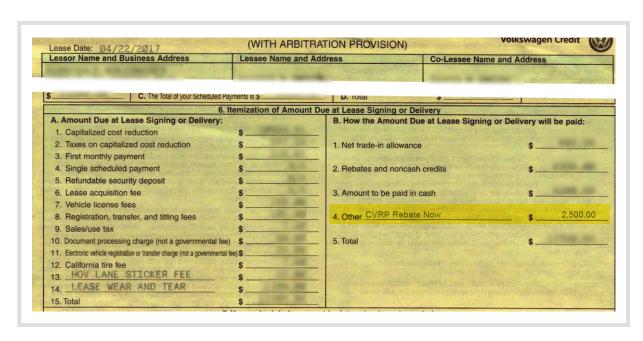
Dates

Itemization of Amount Due at Lease Signing or Delivery	to the Depreciation and any amortized amounts+\$
. How the Amount Due at Lease Signing or	Depreciation and any amortized amounts plus the Rent Charge = \$
Delivery will be paid:	h. Lease Payments: The number of payments in your lease
1. Net Trade-in Allowance	i. Base Monthly Payment = \$
2. Rebates and noncash credits+\$	
3. Amount to be paid in cash	j. Monthly Sales/Use Taxes
4. <u>N/A</u> + \$	k. <u>N/A</u> + \$

DEAL# STK # CUST# FORM# Mercedes-Benz Financial Services **CALIFORNIA** The First Class Lease® Motor Vehicle Lease Agreement 9. Total of pase monthly rayments: The Depreciation and any amortized amounts plus 14. Total = \$_____ the Rent Charge = \$_ b. How the Amount Due at Lease Signing or h. Lease Payments: The number of payments in Delivery will be paid: 1. Net Trade-in Allowance \$_ i. Base Monthly Payment = \$_ 2. Rebates and noncash credits+ \$__ j. Monthly Sales/Use Taxes + \$_ 100 3. Amount to be paid in cash + \$_ 4. CVRP Rebate Now 2,500.00 k. N/A 5. Total= \$____

OSED-END MOTOR VEHI	•	d signed electronic form held by RouteOne LLC. Stock No: Deal ID:
ALIFORNIA Parties ESSEE AND CO-LESSEE NAME AND L		Lease Date: 02/27/2017 FINANCIAL SERVICES
	on of Amount Du	ne at Lease Signing or Delivery
7. Amount Due at Lease Signing or De	 	8. How the Amount Due at Lease Signing or Delivery will be Paid:
Capitalized Cost Reduction	\$ 	a. Net Trade-In Allowance
b. First Monthly Payment	\$ -	Year N/A Make N/A Model N/A
 Refundable Security Deposit 	\$ -	VIN <u>N/A</u>
d. Title Fees	\$ -	(i) Agreed Upon Value \$N/A
e. Registration Fees	\$ -	(ii) Less: Pay Off \$N/A
f. License Fees	\$ -	(iii) Less: Cash to Lessee \$N/A
g. Tax on Capitalized Cost Reduction	\$ -	Net Trade In [(i) — (ii) — (iii), no less than 0] \$
h. Acquisition Fee	\$ -	b. Rebates and Noncash Credits \$
 Document Processing Fee (Not a Government Fee) 	\$ -	c. CVRP Rebate Now \$ \$1,500.00 d. \$
j. DMV Electronic Filing Fee (Not a Government Fee)	\$ -	e\$
k. California Tire Fee	\$ 1100	f. Amount to be Paid in Cash \$
J. N/A	\$ -	
m. N/A	\$ man.	
n. N/A	\$ man.	
	-	

VW



Mitsubishi

Amount Due at Lease Signing or Delivery (Itemized Below)* \$	2(a). Monthly Scheduled Payments Your first monthly payment of \$	Other Charges (not part of your scheduled payment) Disposition fee (if you do not purchase the vehicle and we do not waive the fee under Section 14) Total \$ Total \$	4. Total of Payments (The amount you will have paid by the end of the lease.) \$
b. First monthly pay c. Single scheduled d. Refundable secu e. Title fees f. Registration fees g. Electronic vehicle	regue Signing or Delivery: reduction \$	a. Net trade-in allowance b. Rebates and noncash credits c. Amount to be paid in cash	\$\$











