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### How can I avoid common submission mistakes?

Submitting incomplete or incorrect supporting documents is the most common reason that CVRP applications are rejected. We are happy to help you resubmit corrected supporting documents, but rejected applications take longer to process, delay approval, and may even result in having your application cancelled. Use this checklist to help avoid the most common mistakes.

### **California Driver's License**

- ✓ My driver's license is not expired.
- ✓ I can read all information.
- ✓ I can see my entire driver's license. (More information)

#### **Proof of Registration**

- ✓ All information is visible on my registration.
- If I am submitting my temporary registration, I have unfolded it so that my name and address are visible. (<u>More information</u>)

#### **Purchase/Lease Agreement**

- My purchase/lease agreement copy is complete from top to bottom, with no missing lines, sections, or pages.
- ✓ If I have a long purchase agreement, I've taken several scans and overlapped them so that some information is duplicated on each page. (More information)

### **Proof of Income (only if selected for Income Verification)**

- ✓ All applicable sections are completed. (<u>More information</u>)
- ✓ Prefilled data has not been edited.
- ✓ One form has been submitted for each household member 18+ (if applicable)

#### All my supporting documents are:

- ✓ Complete Portions of my document are not cut off or missing.
- ✓ Legible I can read all information.
- ✓ Correct I've viewed examples of correct supporting documents.

## **California Driver's License**

- $\checkmark$  The name on your driver's license must match the name on the application form.
- ✓ The address on your driver's license does not need to match the address on your application form.
- ✓ Your driver's license must be current at the time of application (not expired).
- Please submit a complete, clear, and legible scan/photo of your driver's license with all details visible.

#### Samples:







## **Proof of Registration**

- ✓ Satisfactory proof of vehicle registration includes temporary or permanent registration.
- ✓ Your registration must be current at the time of application (not expired).
- Please submit a complete, clear and legible scan/photo of your proof of registration with all sections visible.

#### Please see samples of acceptable registrations on the following pages.

Note: Vehicle/Vessel Transfer Form and DMV File Copy are not an acceptable proof of registration. Samples of unacceptable registrations are on the following pages.

## Sample 1 – Application for Registration of New Vehicle (REG 397)

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03/13/2019	NEW VEHICLE (MM/DD/YY	03/13/2019	ATED (MM/DD/YYYY)	NO		TEMPORARY LICENSE P				
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SOLD TO: PRINT TRUE	FULL NAME AS IT APPEAR		CR ID CARD IN THE	ORDER SHOWN	BELOW	EQUIPMENT NUMBER		ICENSE/ID CARD NO		
AND X OR (2)	LAST	FIRST			MIDDLE	SUFFIX	DRIVER	LICENSE/ID CARD NO		
BUSINESS OR RESIDEN	CEADDRESS			APT. /STE. NO	REDW	OOD CITY	STATE	ZIP CODE		
MAILING ADDRESS-IF (	DIFFERENT FROM ABOVE	OR LOCATION IF TRAILER	COACH)	APT. /STE. NO	CITY	*****	STATE	ZIP CODE		
UENHOLDER OR LEGAL Wells Fargo Aut		LL NAME (IF NONE, MUST F	PRINT "NONE" AND IN	VITIAL)			ELECTRO ELT#	DNIC LIENHOLDER ID		
BUSINESS OR RESIDEN PO Box 99517	CE ADDRESS			APT. /STE. NO.	Sacram	iento	STATE	ZIP CODE 95899		
	QUIRED WHEN DIFFEREN	FROM REGISTERED OWN	ER ABOVE	APT. /STE. NO.	CITY		STATE	ZIP CODE		
	hicle, will it be used No	for hire or to provid	e a service of t	ransporting p	assenge	ers in conjunction wi	th a busin	ess?		
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### Sample 2 - New Vehicle Dealer Notice (Temporary Registration)

This registration is usually found in your windshield. Please be sure to unfold the registration so we can see all parts in your scan.

MAKE	BODY TYPE	VEHICLE IDEN	he vehicle before delivery to the purchaser)						
Tesla	4D								
DATE FIRST SOLD AS A NET	V VEHICLE (MM/DD/YYYY)	DEALER'S NUMBER	SALESPERSON'S NUMBER	TEMPORARY LICENSE PLATE NUMBER					
03/13/2019		68106							
ADDRESS									

### **Sample 3 – Permanent Registration (Registration Card)**

STATE OF CALI TYPE VEHICLE USE AUTOMOBILE	REGISTRATIO 07/12/202	N VALID FRO	MC	TYP		LICENSE NU		INGINE NUMBE	R		
EHICLE IDENTIFICATIO	ON NUMBER	MAKE TSMR	VLF CI		*YR	YR M	ODEL 2020	TYPE VEH 140		E ISSUED 3/03/2020	STICKER INSTRUCTIONS
BODY TYPE MODEL	YEAR FIRST S		MP E	AXLE	WC	UNLADEN	N/G/CGW	TOTAL FEES \$ 592.		CC/ALCO	1) CLEAN SURFACE - SCRAPE OFF ACCUMULATED STICKERS (WILL NOT STICK IF WET OR DIRTY)
STICKER ISSUED	PRIOR HISTO	RY	PIC 4			RECEIVED	and the second of	AR 0013	MISC	C/EQ NO	2) PEEL STICKER FROM BACKING BY BENDING SHEET AT "PEEL HERE" LINE.
						SEAL OF	1.A.				WITH A DECLARED GROSS VEHICLE WEIGHT OF 10,000 LBS OR MORE-MUST APPLY STICKER
LOS ANGELES C/ LIENHOLDER WELLS FARGO AI PO BX 997517 SACRAMENTO C/	υтο							W 00000 R 00059 L 00330		YEAR In Top Right Corr MONTH In Top Left Corne	VEHICLE WEIGHT OF 10.000 LBS OR MORE-MUST APPLY STICKER TO FRONT PLATE.

### **Sample 4 – Permanent Registration (Registration Card)**



#### **Sample 5 – Permanent Registration (Registration Card)**



### Sample 6 - Permanent Registration (Registration Card)



## Not Acceptable – Vehicle/Vessel Transfer and Reassignment Form

This form is not the ownership certifi Application for Duplicate Title. For C SECTION 1 — VEHICLE//ESSEL DES	ar Buyer's Bill of R		www.dmv.ca.gov.	]	
IDENTIFICATION NUMBER	YEAR MODEL	MAKE	LICENSE PLATE/CFNO.	MOTORC	YCLE ENGINE NUMBER
	2020	TESLA			
IDENTIFICATION NUMBER	2020	TEGEN			
I/WeTESLA MOTOR	22 100		call transfor and	deliver the	above vehicle/vess
PRINT SELLER	N'S NAME(S)			denver trie	
toPEINT BUTER'S NAME	6(5)	on MD P	AV YEAR	he amount (	0 <sup>2</sup> \$53,290.00 (SELLING PRICE)
				24 5 2 2	0
If this was a gift, indicate relationship:		(e	e.g., parents, spouse	e, friend, etc.	) \$ (GIFT VALUE)
SECTION 3 - ODOMETER DISCLOS	URE STATEMENT	Void if Mi	leage is Altered or I	Eresed)	
Explain odometer discrepancy:					
SECTION 4 - BUYER AND SELLER	MUST		date and sign	n this sectio	n.)
	and the fact	<b>.</b>			n.) naity of perjury und
SECTION 4 — BUYER AND SELLER	and the fact		certify (or deciare		
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### Not Acceptable - DMV File Copy



## **Complete Vehicle Purchase/Lease Agreement**

- ✓ Please submit a complete, clear and legible scan/photo with all details visible.
- ✓ The copy of your purchase/lease agreement must be a final copy (executed and signed). Review or pro-forma copies are not accepted.
- ✓ Purchase/lease agreements look different depending on the dealership and the automaker.
- ✓ The paper size of your purchase/lease agreement may be longer than a normal sheet of paper. Please scan your purchase/lease agreement so that no sections are cut off.\*
- ✓ Please include all pages of your purchase/lease agreement.

#### \*Long Purchase/Lease Agreement?

If you have a long purchase/lease agreement, you will need to take several scans and combine the separate scans into one file.



We recommend overlapping your scans so that some information is duplicated on each page:

K. Electronic Vehicle Registration or Transfer Grange (not a governmental fee) (to whom paid)	IN \$ 1295000	that ( reach Bottom of Scan Page 1
M. (Optional) Service Contract (to whom paid) N/A	s MZ(M)	or profit 30 hours a week or more on the Effectiv Date. (3) Only the Primary Buyer is elinible f
O. (Optional) Service Contract (to whom paid)N/A P. (Optional) Service Contract (to whom paid)N/A	\$N/(₺) \$N/(₱)	OSABILITY INSURANCE MA NOT COVER CONDITIONS FOR WHICH YOU HAV SEEN A DOCTOR OR CHIROPRACTOR IN TH
O Prior Credit or Lease Balance paid by Seller to		ASTED MURITISTIKEED OF OR DISTORTES W
O. (Optional) Service Contract (to whom paid) P. (Detional) Service Contract (to whom paid)	\$(0) \$\/(P)	NOT COVER CONDITIONS FOR WHICH YOU HAT SFEN & DOCTOR OR CHIROPRACTOR IN T
O. (Optional) Service Contract (to whom paid)N / A P. (Optional) Service Contract (to whom paid)N / A Q. Pror Uper Ar Lease parance part by Seler to	\$(P) \$(P) (0) \$(O)	ADDEDUCTIONS FOR WHICH YOU HAN SEEN A DOCTOR OR CHIROPRACTOR IN TH Covered in y You want to Top of Scan Page 2

### **Proof of Income (if selected for income verification)**

#### **Standard Rebate Applicants:**

 Standard rebate applicants selected\* for income verification must submit IRS Form 4506-C, Request for Transcript of Tax Return, as proof of income.

#### Increased Rebate Applicants:

- ✓ Increased rebate applicants selected\* for income verification must submit:
  - $\circ~$  A completed IRS Form 4506-C for every household member aged 18 and older
- ✓ Additional documentation may be requested to provide complete details on income and household size.

#### Important:

- ✓ It is not necessary to submit proof of income unless you have been selected for income verification.
- ✓ A sample of IRS Form 4506-C is on the following page.

\*Applications are *usually* selected for income verification when you apply. If you've been selected, you will see a place to upload Proof of Income on your My Application page after you complete your online application:

IRS Form 4506-C Fil	ed *	
Choose File	No file chosen	Upload
Please complete Form 450	06C Filed so we may request a tax transcript for the 2021 y	ear.

Applications may also be selected for income verification later in our review process. If you are selected at a later time, we will send you an email with directions.

### Sample – IRS Form 4506-C

- ✓ Note: Only applicants selected for Income Verification need to complete this form.
- ✓ CVRP has the prefilled version of this form located at <u>cleanvehiclerebate.org/4506c</u>.
- ✓ All highlighted portions must be filled out.
- ✓ Please submit a complete, clear, and legible scan/photo with all details visible.

	4506-C	Department of the Treasury - Internal Revenue Service OMB Number IVES Request for Transcript of Tax Return 1545-1872										
			Do not sign this form Request may be For more information at	rejected if the	form is	Incompl	lete or Illegible.			<u> </u>		
1a. Curren	tname								crints are n	equested for both taxpayers)		
I.F	t name				28. 00	e's first		II. Middle Initial				
1	<b>F</b> :11	. <b>+</b>	معاداهما المح	-+:								
16 <b>L</b>	. FIII OL	it all ap	oplicable se	ctions		use's tai noth taxp		ion number (if join	t return and	d transcripts are requested		
1c, Previor	evious name shown on the last return filed if different from line 1a						2c. Spouse's previous name shown on the last return filed if different from line 2a					
I. First nan	ne	II. Middle Initial	III. Last name		L First	<u> </u>		II. Middle initial	III. Last n			
			uite no.), city, state, and ZIP c	ode (see Instruc								
a. Street a	ddress (Including	apt., room, or sul	te no.)		b. City			c. State	d. ZIP co	de		
A Desident		on the last seture	Find If different from line 7 (as									
		on the last return apt., room, or sul	filed if different from line 3 (se	e manucoons)	b. City			c. State	d. ZIP co	de .		
a. Gueera	daress (monunity	apt., room, or so	te no.)		D. City			6. State	u. 217 00			
	encepent terre-											
I. IVES par	rucipant name						ant ID number	III. SOR Malloo	(D			
Cente	r for Susta	inable En	erav			0303(						
IV.	-		<u> </u>					vl. State	VII. ZIP c			
<u>3</u> 2.	. Do no	ot edit	prefilled inf	ormat	lion		2	CA	9211	0		
5b					_		lier (If applicable	e) (see Instructions	5)			
Ed. Classic	anna talaahaaa	outside and add	ress (this field cannot be blani	ar and spalless	(N/A))							
I. Client na		number, and add	ress (mis neid cannot de biam	t or not applicat	ne (INA))				II Teleph	none number		
		ainable Ene	erav							244-1177		
		g apt., room, or su			IV. City			v. State	VI. ZIP C			
		Street, Suit				Dieg	0	CA	9211	0		
Caution: T	This tax transcript	is being sent to the	he third party entered on Line	5a and/or 5d. El		<u> </u>		mpleted before sk	ning, (see	instructions)		
		-	number here (1040, 1065, 112				-					
transcrip		ander une tax rommi	iunioer nere (1040, 1000, 11	co, etc.) and one		ppropriat	e box below. End	er only one tax for	in names	per request for line o		
1040												
a. Return 1	Transcript 🗙		b. Account Transcript			c. Re	cord of Account	Π				
7. Wage a	nd income trans	cript (W-2, 1098-	E. 1099-G. etc.)									
-			no entry is made, all forms wi	L ba cont								
D. Mark the Line 1a	e checkbox for ta	xpayer(s) request	ing the wage and income tran Line 2a	scripts. If no box	x is chec	ked, tran	scripts will be pro	vided for all listed	taxpayers			
		. Enter the ending	date of the tax year or period	using the mm d	id yyyy f	ormat (se	ee Instructions)					
12 / 3	31 / 2022		1 1				1 1			1 1		
Caution: D	Do not sign this fo	orm unless all app	licable lines have been compl	eted.								
requested. sign the re	If the request ap quest. If signed t her than the taxp	plies to a joint reti y a corporate offic	either the taxpayer whose na um, at least one spouse must cer, 1 percent or more shareho I have the authority to execute	sign; however, i older, partner, m	if both sp nanaging	ouses' n member	ames and TINs a , guardian, tax m	re listed in lines 1 atters partner, exe	a-1b and 2 cutor, rece	a-2b, both spouses must elver, administrator, trustee,		
					and the second second	Permittee to		in additionity to one		1 4000 C. OW MOLICIONS.		
	signature for u	ine na isee instru	const			Date		Phone num	per or taxp	ayer on line 1a or 2a		
3	. Fill or	it all ar	oplicable se	ctions			Signatory confirm	s document was e	lectronical	iv signed		
			1.1.2.2.2.2.2			LL ,	and a second second the	e e e e e e e e e e e e e e e e e e e		-) wynad		
						-						
	white areas											
Sign	noe (mine 1a a	above is a corpora	tion, partnership, estate, or tru	<i>i</i> st)								
Here								1				
	Spouse's sign	ature (required if i	Isted on Line 2a)					Date				
	× Form 4506	-C was signed by	an Authorized Representative				Signatory confirm	s document was e	lectronical	ly signed		
	Print/Type nan	10										
Catalon N	umber 72627P			www.i	irs.gov				Eorm 4	506-C (Rev. 10-2022)		
		perwork Reduc	tion Act Notice, see pag							(Nev. 10-2022)		

### **Proof of California Business**

- ✓ We can accept a copy of the formation document filed with the California Secretary of State (Articles of Incorporation, Articles of Organization, Statement of Information, etc.), California business license, or California business tax paid certificate as proof of California business.
- ✓ Please submit a complete, clear and legible scan/photo of your document with all details visible.

#### Samples:



## **Tesla: Complete Vehicle Purchase Agreement**

#### Important:

For Tesla vehicles and other vehicles ordered without a standard lease/purchase agreement, the date of first registration with the California DMV is considered the date of purchase or lease. If you applied before the first date of your Tesla vehicle registration, please contact us to cancel this early application. Applicants will need to re-apply if an application is submitted before this date.

There are several different combinations of documents that are acceptable as a complete purchase agreement for Tesla. Please see combinations below and samples on pages 17-22. Documents must be final copies (executed and signed). Review or "pro-forma" copies are not accepted. Samples 1-3 and 6-7 must be signed and dated.

Please submit a complete, clear and legible scan/photo with all details visible and include all pages.

### Acceptable Tesla document combinations:

- ✓ Option 1: One document from Column A or
- ✓ Option 2: All documents from Column B (electronically signed/time stamped)
  - or
- ✓ Option 3: All documents from Column B (not signed; not time stamped) AND one signed document from Column C

Column A		Column B	Column C
Sample 1		Sample 4	Sample 6
Retail Installment Contract		Motor Vehicle Purchase	Delivery Declaration and
		Agreement: Final Price Sheet	Due Bill
Sample 2			
Tesla Lease Agreement	OR	Sample 5	Sample 7
		Motor Vehicle Purchase	Motor Vehicle Purchase
Sample 3		Agreement: Vehicle Configuration	Agreement: Terms &
Tesla Conditional Sale		Sheet	Conditions
Contract and Security			
Agreement			

#### \*Proof of Order Date:

Proof of Order Date may be required in some circumstances.

## Sample 1 – Retail Installment Contract

	ginal® document managed by the eCore® On Demand (EOD™) Serv
LAW 553-CA-ARB	-eps //16
RETAIL INSTALLMENT SALE CONTRACT – SIMPLE FINANCE C           Dealer Number	
	Seller-Creditor (Name and Address)
Buyer Name and Address (Including County and Zip Code) (Including County and Zip Code)	Tesla Motors Inc.
	45500 Fremont Blvd. Fremont, CA 94538
You, the Buyer (and Co-Buyer, if any), may buy the vehicle below for cash or on credit. By signing this on all pages of this contract. You agree to pay the Seller - Creditor (sometimes "we" or "us" in this cont to the payment schedule below. We will figure your finance charge on a daily basis. The Truth-In-Lend	tract) the Amount Financed and Finance Charge in U.S. funds according
New Make Used Year and Model Odometer Vehicle Identification	Number Primary Use For Which Purchased
	Personal, family or household unless otherwise indicated below.
2020 Mode[3 13	
FEDERAL TRUTH-IN-LENDING DISCLOSURES	STATEMENT OF INSURANCE NOTICE, No person is required as a condition of financing
PERCENTAGE CHARGE Financed Payments RATE The dollar The amount your put The cost of amount the credit provided will have paid after your put	Il Sale rice, al coat of the putchasion is required as a condition or infancing the putchasion is approximate and the putchase on regolitate any insurance through a particular insurance company, agent or trokers on including will not be a factor in the credit approval process.
a yearly rate. cost you. on your behalf. payments as your scheduled. payments	rdown nent of enco oo
3.25 % \$ 5,344.66 (e) \$ 51,644.06 (e) \$ 56,988.72 (e) \$ 61,4	588.72 (e) \$_N/A_Ded. Comp., Fire & TheftMos. \$_N/A
(e) means a YOUR PAYMENT SCHEDULE WILL BE: Number of Payments: Amount of Payments: When Payments Are	Bodily Injury \$_N/A_LimitsMos \$_N/A_
Number of Payments:         Amount of Payments:         When Payments Are           One Payment of         N/A         N/A         N/A	Medical N/A Mos \$ N/A
One Payment of N/A N/A N/A	Total Vehicle Insurance Premiums \$_N/A
One Payment of N/A N/A N/A	UNLESS A CHARGE IS INCLUDED IN THIS AGREEMENT FOR PUBLIC LIABILITY OR PROPERTY DAMAGE INSURANCE, RAYMENT FOR SUCH COVERAGE IS NOT PROVIDED BY THIS AGREEMENT. You may buy the physical damage insurance this contract requires
72 \$ 791.51 Monthly beginning 08/26/2020	from anyone you choose who is acceptable to us. You are not required to buy any other insurance to obtain credit.
N/A N/A - N/A	Buyer X Co-Buyer X
One final payment N/A N/A N/A	Note: This is a sample of
Late Charge. It payment is not received in full within 10 days afterit is due, you will pay a late charge of 5% of the part of the payment Prepayment. If you pay early, you may be charged a minimum france charge. Security Interest. You are giving a security interest in the vehicle being purchased. Additional information: See this contract for more information including information about norpayment, default, any required repayment the schedule date, minimum france charges, and security interest.	a first page only: your
тие эсиесокей одне, интипии илелке слазуес, али зесониј тиетеос.	agreement will be
AUTO BROKER FEE DISCLO	
If this contract reflects the retail sale of a new motor vehicle, the sale is not subject to a fee recei	submit all pages.
Buyer Signs XCo-Buyer Signs X This retention copy was created on Jul 12, 2020 06:	LAW 553-CA-ARB-eps 7/16 v1 Page 1 of 7

## Sample 2 – Lease Agreement

				Copy of the	he Electronic (	Driginal®	document managed by t	he eCore® On [	Demand (EOD™) Se
Serial:									
			T		51				
						enener II			
			LE	ASE A	GREEM	ENT			
Lessee / Co-Lesse	e ("You") I	Name and Add	ress			Garagi	ng Address if Different		e," "us," "our")
HOTOTOLI ON OTHER								Tesla Motors 45500 Fremo	
CANTRANCICCO, C	9404121 Iy							Fremont, CA	
1. Description of L	eased Ve	hicle ("Vehicle" Year	) and Trade-ir Make		ole) odel	Vehicle	e Identification Number		ometer
A. Leased Vehicle	New Year	2020 Make	Tesla Model	Mo	odel 3 Upon Value	Venier O	Payoff Amount		15 (Item 7A or 6J
B. Trade-in	N/A	N/A	N/A		0.00	s	0.00	an	d 12G) 0.00
			1	THERE IS NO	O COOLING C	OFF PER	IOD	1 ¥	
simply because yo	u change	your mind, de	cided the veh	icle costs to	oo much, or w		e leases. Therefore, you had acquired a differen		
lease only with the	agreeme	in or the lesso			r Leasing Act	Disclos	ures	·_2	
2. Amount Due at L Signing or Delive		3. Monthly P			567.99 is due	1/ 4	Other Charges (not part of your monthly	5. Total of Pa amount you	ayments (the u will have paid
(itemized below)* \$ 1,892.07		10/02/202	0 followed by 99 due on the	y   35	payments/	of	payment) Disposition/fee\$ <u>395.00</u>		of the lease)
			total of your n				Total \$395.00	\$ 22,166.72	2
A		alan as Path		of Amount D	Due at Lease			l	ill be Doid
6. Amount Due at L A. Capitalized co	st reduction		\$	0.00			int Due at Lease Signin	g or Delivery w	
B. First monthly C. Title fees			\$	567.99 0.00	B. Re	bates an	allowance d noncash credits	\$	0.00
D. Registration fe E. License fees	ees		\$	271.00 262.00			blied from deposit be paid in cash	\$	0.00
F. Sales/use tax G. Sales tax on c	apitalized	cost reduction	\$	59.08 0.00					
H. Acquisition fee I. California tire			\$	695.00	0		51		
J. Negative trade K. Other: N/A		payment	s=	0.00	~ 1				
L. Other: Electro Total	nic Filing	Fee		30.00	) ไม	tal	$\mathbb{N}$	\$	1,892.07
8. Your Monthly P			s Shown Belo	W 7C					
	n (such as	taxes, fees, ser	vice contracts,				• •		F 90.00
B. Capitalized C	ost Redu			trade-in all	NOTE	e: Tr	nis is a sar	npie o	
C. Adjusted Cap	italized (	cost. The amou			a firs	st pa	age only; y	/our	0.00 90.00 04.70
D. Residual Val E. Depreciation	and Any	Amortized Am	ounts. The ar						94.70
F. Rent Charge.	. The amo		addition to the		<u> </u>		ent will be		95.30 50.51
G. Total of Base H. Lease Payme	ents. The	number of payr			mult	iple	e pages. Pl	ease	45.81
I. Base Monthly J. Monthly Sale	s/use Tax	κ.					all pages.		23.49 44.50
Total Monthl					5001		in puges.		67.99
Early Termination The actual charge					ne earlier you	end the	lease, the greater this a	harge is likely	bllars, to be.
9. Excessive W	ear and U	se. You may b	e charged for				ards for normal use and	for mileage in ex	cess of total
10. No Purchase	Option a		Term. You wi	ill not have a		rchase th	e vehicle at the schedule revehicle at the schedule arly termination, purchas		
		ies, late and def				on on ea	any termination, purchas	e options and	maintenance
L									
Note: The					2				
Note: The	agr	eeme	nt ma	y be	3 OF 5			r	Page 1 of 2
									Page 1 of 3
	The or	iginal document	t is owned by T	esla, Inc. an	nd this copy wa	as create	d on Oct 01, 2020 08:22:	22 PM.	

## Sample 3 – Motor Vehicle Purchase Agreement – Final Price Sheet

Final Price	MOTOR VEHICLE PURCHASE AGREEMENT Final Price Sheet							
	6/26/2020							
BUYER'S AND CO-BUYER'S NAME AND ADDRESS:	SELLER'S NAME AND ADDRESS: Fesla Motors Inc.							
	45500 Fremont Blvd. Fremont, CA 94538							
	Tenioni, CA 94000							
DESCRIPTION OF PROPERTY								
New 2020 TESLA Model 3	Style Vehicle Identification Number Odom							
2020 TESLA Model 3	Sedan 1							
PURCHASE PRICE								
1. Total Vehicle Price								
A. Cash price of motor vehicle, options, accessories and fe								
(See attached Vehicle Configuration for itemization.)	\$ <u>39,290.00</u> (A)							
B. Other: N/A	\$(B)							
C. Other: N/A	\$(C)							
Total Vehicle Price (A through C)	\$ 39,290.00							
2. Sales Tax Calculation								
<ul> <li>A. Trade-in tax credit (if applicable)</li> </ul>	\$(A)							
<ul> <li>B. Taxable Fees (if applicable)</li> </ul>	\$(B)							
C. Subtotal of Taxable Items	\$ <u>39,290.00</u> (C)							
D. Sales Tax	\$3,044.98							
E. Other: N/A	\$0.00							
Total Cash Price (1 plus 2D and 2E)	\$ 42,334.98							
3. Amounts Paid to Government Agencies*								
A. Registration/Transfer/Titling Fees	\$ <u>261.00</u> (A)							
B. License Fee (if applicable)	\$(В)							
C. Tire Fee (if applicable)	\$ 7.00 (C)							
D. Battery Fee (if applicable)	\$(D)							
E. Other Fee(s): N/A	\$(E)							
F. Other Fee(s): Electronic Filing Fee	\$(F)							
Total Government Fees (A through F)	\$ 553.00							
4. Subtotal (2 plus 3)	\$ 42,887.98							
5. Total Credits								
A. Deposit	\$(A)							
B. Financed Amount: Schools First Federal Credit Union	\$ <u>36,000.00</u> (B)							
C. EV Incentive (if applicable)	\$ 0.00 (C)							
D. Trade in value applied to purchase (if applicable)	\$(D)							
E. Customer downpayment	\$6,887.98 (E)							
F. Other Credits	\$(F)							
Total Credits (A through F)	\$ 42,887.98							
6. Amount Due from Buyer (4 through 5)	\$0.00							
	of the amounts paid to others.							

## Sample 4 – Motor Vehicle Purchase Agreement: Vehicle Configuration

Customer Information	Vehicle Configuration Description Standard Range Plus Rear-Wheel Drive Rear-Wheel Drive All Black Partial Premium Interior		Total in USI \$2,990.0 \$0.0 \$0.0
	Pearl White Paint 18" Aero Wheels Autopilot Model 3	\$0.0 \$0.0 \$0.0 \$35,000.0	
VIN Reservation Order Payment \$0.00	VIN Required		\$0.0
Accepted by 06/05/2020 Customer on 15			
Price indicated does ot include taxes and governmental fees, which will be	Subtotal	\$	37,990.00
calculated as your de ivery date nears. You will be responsib e for these	Destination Fee	\$	1,125.00
additional taxes and fees.	Documentation Fee	\$	75.0
Timestamp (date	e) as	\$	100.00
electronic signat	- Indisponduion ree (in applicable)	\$	0.00
-	Order Modification Fee (if applicable)	\$	0.00
required in "Accepted by Customer on" fi		\$	39,290.00

## Sample 5 – Delivery Declaration and Due Bill

Year/M		Delivery Declaration VEHICLE DESCRIPTION					
	odel	Buyer Name/s	ON	VIN			
2018 / M	odel 3						
BY SIGNING MODEL 3 ON FINAL MOTOR	VEHICLE PURCH	REE THAT YOU HAV 3/19 AND T ASE AGREEMENT, W BLE IN YOUR MYTE	HICH HAS BEEN	RY OF YOUR WITH YOUR JPLOADED TO			
	All Sign	atures & Da	<mark>ites Requi</mark>	red			
	All Signa		<mark>ites Requi</mark>	red			
Name of Buyer or Buy Signed: On behalf of: Date:3/13/	ver's Agent taking Deliv		ites Requi	red _ [Buyer Name/s]			

### Sample 6 - Tesla Terms & Conditions

